

# Managing for Impact

Exclusively from Women'sVision Foundation

*New manager or supervisor?  
Or preparing to manage others?*



New classes beginning Spring '09  
**March 25, 2009**

Often, individuals who have a great work ethic and are technically competent are promoted to manager.

When promoted, these managers quickly realize that supervising people requires a whole new set of skills.

## Managing for Impact offers participants:

- A three month in depth program, with six half day workshops. Limited to 16 participants, meeting every other week.
- Leading edge content, using real world application accelerates the learning and impact from the program.
- Individualized professional coaching between workshops.
- Three-way-coaching support. Consisting of your coach, your direct manager and you.
- Shared experiences. You'll continue your learning over lunch with managers from other companies.
- Executive facilitators and coaches. Our use of accelerated learning techniques adds variety and interest to the educational process. This adds dimension and real world credibility to your learning experience.

## Benefits:

- Transition from your past role as individual contributor to your new role of managing projects and facilitating the growth of your team.
- Develop focus on your new role – avoid falling prey to scattered thinking.
- Understand the larger impact you now have on the corporate culture.
- Learn new communication strategies for solving or preventing conflict.
- Create team building opportunities and corporate connections.



Wouldn't you like to  
**accelerate**  
your management  
capability?

“After taking the course, I was promoted within a month, and I attribute that to the professional leadership I learned at *Managing for Impact*.”

Tammy Fernandez, Qwest

## Workshop Content

### Developing self management skills

- Assessing your management style
- Clarifying values
- Understanding your emotional intelligence

### Impacting your work environment

- Developing a powerful vision and mission
- Communicating assertively
- Creating an environment of success and performance

### Managing other effectively

- Building customer relationships
- Assessing needs and goals
- Developing employee performance plans
- Listening emphatically

### Working well, together

- Launching a highly effective team
- Facilitating important decisions quickly
- Running meetings that get results

### Tools for special needs

- Using problem-solving tools
- Applying delegation strategies
- Dealing with conflict

### Survival strategies

- Developing political savvy
- Handling stress
- Growing employees by coaching

### Customized for your organization

*In house programs at your site upon request.*



Advancing Leadership for a  
Better Workplace and a Better World

*...where the human spirit thrives*

“ I recommend  
*Managing for Impact*  
to all women who want  
to become leaders in  
their companies. ”

Julie McAllister  
Key Equipment Finance

### Location:

The Women's College of  
The University of Denver  
1901 E. Asbury Ave.

*(Located in the Chambers  
Center on the DU Campus)*

### Cost:

\$2,300. members  
\$2,800. non-members

### REGISTER TODAY!

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